IT The Caterer | Z March 2016

${ }^{E} E_{f}$ Car of Fod to added- We are using the Cts ousside of the country. The main expori markets are the Republic of Ireland, Greal
Britain, Europe and the Middle East. At preIreland and this is perchaps the wrong barlance pornaly, hence, we are looking a thigh. six major international airports this yestr, with


## exposure


"We are using the Year of Food to promote Northern Irish products outside of the country. At present, $86 \%$ of produce is consumed in Northern Ireland and this is perhaps the wrong balance for profitability"
$\begin{array}{ll}\text { businesses growing, investment being made } \\ \text { and new businesses opening across a wide } & \begin{array}{c}\text { Deanc has had businesses in Belfast for over } \\ 20 \text { years, but he won a Michelin star in } 1997\end{array}\end{array}$ and new businesses opening across a wide $\quad 20$ years, but he won a Michelin star in 1997 at
number of sectors. Indeed, in 2015, Belfast
his first restaurant, Deane's on the Square, in gained two Michelin-stared resturants 2015 Catey Menu of the Year winner Ox, owned by Stephen Toman and business partrer A Alan
Kerloc'h and Eipic. owned by Belfast stavart Michael Deane with Danni Barry as head chef. his first restaurant. Deane's on the Square
Helen's Bay. County Down. His early car included aspella the Do Dorchester under Anton Mosimann, who had a profound influence.
Mosimann told him: - Its star, it's what you do with it that matters.:

The move into Belfast was a big one for
Deane., with a $\begin{aligned} & \text { refurbbishment budget }\end{aligned}$ that escalated wildly ynd a partnership that
didn'tultimately work out Taking on the debt the restaurant had accumulated and buying his partners out cost him nigh on $£ \mathrm{~lm}$, and this was only the start of a rollercoaster ride that saw restaurants open and close along the way.
The top end of the business is what really
excites Deane and, after disastrous flod at the city centre site, making the decision to cose the Michelin starred restaurant and run only the brasserie must have been difficult,
Times have moved on, howerer and Eipic, his current restaurant, opened in 2014 . "Ilove some comfort, a bit of luxury, says
Deane of Eipic. We had the chese trolley Deane of Eipic. "We had the chesese trolley
made in Toulouse. we copied the chairs from the Ledbury and all the glasses are Riedel. Worrying about finance dents your creativity. so thats why I employ creative people like
Danni Danni Barry, head chefat Eipic|-they Danni [Danni Barry, head chef at Eipici-they
shouldn't have too much to worry about." This is philosophy thatobviously works: the star was regained in the 2016 guide and the team at Eipic givea strong sense of being happy
and confident in what they do. In total, Deane now has seven restaurants across the city.
Other significant playerc are $Y$ 较lew Other significant players are Yellow Door, which encompasses a large outside catering
business, a wholesale service providing bread and pastisserie and a number of delis, as well as providing the catering for prestigious ven. ues such as the U lster Museum.
in Belfast, including lames Street South, the James Street Bar and Grill, Hadskis and a
cookery cookery school. McKenna a lso has expansion
on the cards, with a new restaurant called


4 Cast and Crew opening in the Titanic quarter Donegal Quay.

## open for business

The hotel market is also buoyant, with the city boasting a number of top hotels such as the Merchant, the Culloden Estate and Spa, the Fitwilliam, Ten Square and Europa. Both the Hotel group, whose managing tirector, How. ard Hastings. was instrumental in getting the 2016 Year of Food off the ground when he was Thairman of the tourist board
group is the redevelopment of Windsor House on Bedford Street into 2200 -bed fourstar
hotel with 16 serviced aparments hotel with 16 serviced apartments, ground
foor retail space, restaurants and bars and foor retail space, restaurants and bars and
offices on the upper floors. This $f 30 \mathrm{~m}$ proiect will create 150 new jobs and is expected to pen in 2018.
As managing director of the group, one of Hastrong links with passowers and producers. The list of suppliers for the group is a real 'who's who of top Northern Irish food producers Belfast, has a herb garden and greenhouse its root. The group is committed toa a large nge of activities linked to the Year of Foo erbs and vesetables at schools, and number of the hotel's chefs will do talks and emonstrations.
cross-country cuisine
Moving south from Belfast, a food-lover our would take in Shortcross gin, a smal atch distillery on the Rademon Estat ant in Moira owned by Chris McGowan who returned home to Northern Irelan having spent a number of years working
in London, primarily as head chef for Rich London, primarily as head chef for Rich ard corigan
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Head north along the stunning coastal route and Bushmills Distillery is an obvious way. Harry's Shack on the north coast won he Obsenver Food Monthly Newcomer award
In 2015, and its sister restaurant. Harry's in Donegal, is equally renowned. Expansion is under way here too, with Harry's Wagon, a custom-bult trailer that will serve takeaw ay
versions of the Shack's food, coming to the Portstewart Strand.
A link between many of these businesses and a key factor in their success is the quality
of regional produce. The Great Taste Awards of regional produce. The Great ofte awards.
results show a huge number of award-winning Northern Irish products - Abernethy butter, Broighter Gold rapeseed oil, McCart
ney's corned beef and Baronscourt yeniso neys s corned beef and Baronscourt venison
to name justa few. Craft brewing, ider mak-

car of Food can only highlight the quality ${ }^{\text {and }}$
ween many of these businesses and a key factor in their success is the quality of regional produce. The Great Taste Awards results show a huge number of award-winning Northern Irish products"
 Yar of Food can only highlight the quality on
 area, too. Perthaps one of the most well-known suppli-
Peal ers, however, is Hannan Meats, and its most enowned product its Glenarm Estate Short hamber, Owner Peter Hannan comes from arming stock; he was buying and selling attie and sheep for his father at we age of rming Hannan Meats in 1989 The relationship between Glenarm Estate nd Hannan Meats has been hugely succes al and now it is not only Shorthorn cattle supplies. As demand for the product has grown, an opportunity has been created for ther farmers, both organic and non-organic reir beef through the Glenarm brand A chance meeting between Hannan and Mark Hix at one of the chefs London restau nts accelerated he development of the sal obe aged for significantly longer in a perfectly ontrolled environment. Typically, the beeflis aged between 28 and 45 dyys, but Hannan has year old, with a sweet hay-like smell, competely dry and mould-free. Hix ended up king the majority of the early production for is Tramshed restaurant and now buys all ha There is no doubt in my mind that Northem reland's food and hospitality industry wir ontinue to flourish, and there es a he pas

